

# Increased Regional Trade: Opportunities and Issues - Zambia

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## Present status of regional trade for horticultural produce

- ❑ Are there National Organizations addressing the main issues on horticulture?
  - Zambia Development Agency (ZDA) as part of Ministry of Commerce Trade and Industry has departments dedicated to domestic and foreign trade issues on horticulture:
  - Zambia Export Grower's Association articulates interests for their members for exports some of which are in regional markets
  - CBTA articulates interests relating to small cross border traders
- ❑ Are there national programs that have been put in place to enhance the regional trade of horticultural produce?
  - COMESA Simplified Trade Regime (STR) which overcomes problems in proving good originality and therefore are not subject to duty (at Zambia-Zimbabwe, Zambia-Malawi Borders)

## Present status of regional trade for horticultural produce (2)

- Is there any national data base consolidating results?
  - Database existing at Central Statistics Office, primarily collected by the Zambia Revenue Authority for Government revenue purposes.
  - Ministry of Agriculture & Cooperatives has data relating to this trade through applications for import and export permits and the electronic database is not available yet.
- Are there University Faculties / Research Institutes with specialists dedicated to the topic?
  - UNZA, National Resources Development College, Zambia Agriculture Research Institute all funded by Government
  - FSRP, applied analysis for 5 years on domestic and regional trade perspective

## Present management of the constraints to regional trade

- Is there local expertise for identification and characterization of specific constraints?
  - Expertise is available but there appears to be lack of commitment at strategic policy level
- Is there existence of an ad hoc committee bringing together public entities and private sector?
  - In the process of forming a Horticultural Working Group
- Is there current donor assistance in this area?
  - ZDA and its Corporating Partners in export promotion and market access have launched the first ever Zambia Export Product Catalogue

## On-going strategy at regional level

- ❑ Have there been any attempts of regional coordination?
  - COMESA harmonization. Eg Model Energy Policy Framework and consumer price index harmonization
  - Regional Trade Facilitation Programme is seeking to make regional trade much faster
    - Eg Establishment of 3 One Stop Border Post (OSBP) one of them being at Chirundu between Zambia and Zimbabwe

## On-going strategy at regional level

- ❑ Are there any attempts to stimulate peri-urban horticulture? [1]
  - JICA Master Plan where promotion of irrigated agriculture for smallholders in the peri-urban Areas in Zambia has been articulated
  - MACO and Corporating Partners have been funding a Project that assists smallholder farmers access water for irrigation in some districts for producing horticultural crops
  - International Development Enterprise (IDE) Zambia has promoted low-cost irrigation to smallholders in peri-urban areas

## On-going strategy at regional level

- ❑ Are there any attempts to stimulate peri-urban horticulture? [2]
  - FSRP through applied analysis and stakeholder engagement
  - International Water Management Institute's Agriculture Water Management (AWM) Solutions Project working with the Farming Systems Association of Zambia promote investments in smallholder irrigated agriculture (horticulture) as well as resolving supply chains constraints